





### Welcome!





**Margaret Beim**Marketing Manager



**Dara Kosberg**Program Director



**Zubin Desai**Product Lead





### **Today's Goals**

- Talk about our role in the face of the epidemic
- Begin co-creating a virtual worldwide festival

Learn how we can collaborate

Get inspired



### **Agenda**

### 1 hour

- Reimagine: Life, Loss, and Love Overview
- What it means to be a collaborator
- How to plan a successful event
- Demo
- How to market your event
- Important next steps for participation

### **OPTIONAL**

- Q + A
- Breakouts



Working to transform our individual and collective experience around serious illness, caregiving, dying, grieving...and *living*.



# 2 cities | 30,000 attendees | 700+ events | 500+ Partners

### Audience Is Intergenerational and Diverse

### **Ages of Attendees**

Ages	Percentage
1-24 years	3.5%
25-34 years	25.6%
35-44 years	18%
45-54 years	18.3%
55-64 years	19.4%
65-74 years	9.3%
75+ years	5.9%

40% of Reimagine events hosted by/for/in vulnerable and/or marginalized communities, including seniors.

80% of attendees are outside of healthcare industry

### Reimagine's Strategic Plan: Scale Our Festivals To New Communities





195 Countries

7.5 Billion People

1 Universal Story



May 1 - July 7

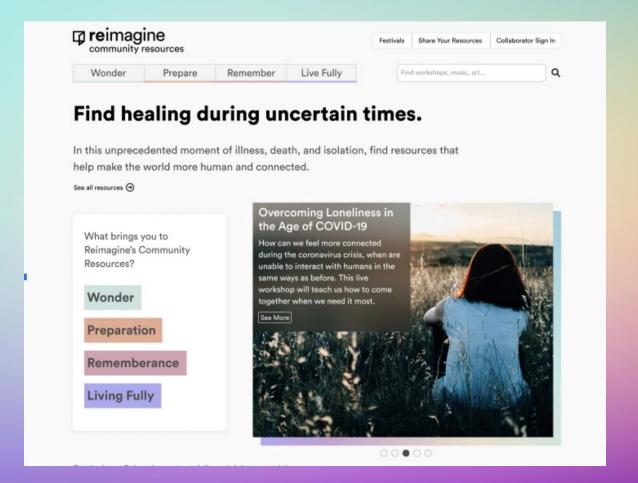
**Wonder** about the big questions about life and death, illness and loss, love and connection, through spirituality, science, and the arts

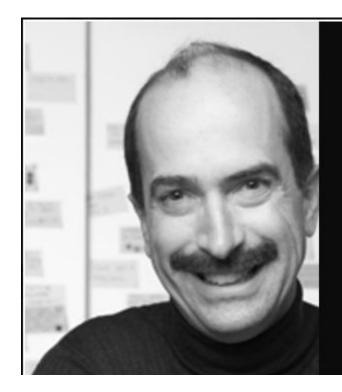
**Prepare** for and manage serious illness, dying, and death, for ourselves and the people we care about

**Remember** to create space for all types of grief and honor those we love, through memories, words, and actions

**Live Fully** in the face of our impermanence, embrace life, our families, our communities, and our planet, through well-being, purpose, and positive impact

### Our Events, Our Resources, Our Impact Amplified





Constraints can spur creativity and incite action, as long as you have the confidence to embrace them.

— Tom Kelley —





# How We Do This

### Reimagine is:

- Community-driven
- A platform
- An opportunity

### Reimagine isn't:

- A traditional, centralized festival
- The producer or funder for your event
- A political or religious organization



### Reimagine's Role

### The Reimagine team will...

- Share tools, resources, and timelines to support collaborators' success
- Design elevating marketing materials
- Develop threads to tie disparate events together
- Provide festival-wide publicity
- Listen and learn from you



### **Your Role**

### As a collaborator, you will...

- Make an impact in this moment
- Plan events, create magic, spark conversation
- Grow your audience and your network
- Gain exposure
- Become a better event designer
- Support your fellow collaborators
- Effect positive culture change



### **Nuts & Bolts**

- Read communications, review resource documents, and join us for "all-hands" webinars
- Answer requests and submit your event at minimum two weeks in advance (especially for finalizing event and ticketing details for website)
- Use our centralized ticketing system
- Participate in collective marketing efforts



### Salon

Advance Care Planning Workshop

Grief yoga

**Author Talk** 

Dance Class

### What is a Reimagine Event?

Comedy show

**Art tour** 

Altar-building workshop

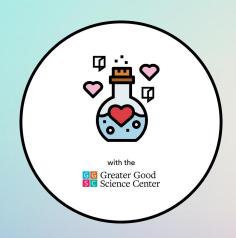
Concert

Interdisciplinary

A Reflection

Interfaith Discussion

### **Prototyping virtual connection**



Grounding meditations, inspiring micro-talks, and gratitude-filled meetup groups

### 10 events, 5,000+ people to date

### Featured presenters have included

Frank Ostaseski, cofounder of the Zen Hospice Project and founder of the Metta Institute

Rick Hanson, New York Times best-selling author and mindfulness leader

Mirabai Bush, co-author with Ram Dass on Walking Each Other Home: Conversations on Loving and Dying "I love how <u>honest this offering is...beautifully simple</u>, not over-engineered in any way and truly uplifting."

-Lisa, Australia

"Meeting people in the small groups from all over the world experiencing this pandemic has broken open my heart."

-Sue, Colorado

"I just lost my job due to COVID-19 and was so thankful to join in on a Daily Dose of Togetherness to recenter, interact with others around the world, and end in a refreshed mindset of gratitude, love and collectiveness."

-Claudia, San Francisco



### Considerations

### In-Person -> Virtual Events:

- Learn from your past in-person event experiences
- Explore how this format opens up new opportunities
- Simplify/Shorten (# of people, transitions, amount of time)
- Have a plan and back-up support in case you run into an issue
- Prepare your attendees in advance (flow, technology)



### Best Practice: Incorporate a Reimagine Theme



### In Conversation: Art and Grief

Hosted By MoMA and The Dinner Party

Members of <u>The Dinner Party</u> — a group of 20- and 30-somethings who gather over potluck dinners to talk about life after loss — are invited into <u>MoMA</u>'s galleries to engage with artists' processes and ideas and to reflect on our own experiences of grief.



### Ancestral Mask Making for Families

Hosted By Gina Colombatto and Jennifer Perez

A fun family event for youth (10 and up) and their parents/grandparents to create art and reflect on those who have come before, celebrating their lives and exploring ancestral traditions.



# **Best Practice:**Partner and innovate



### Good Grief with Chris Garcia + Bitch Talk

Hosted By
Punch Line San Francisco + Bitch Talk

Stand-up comedy with <u>Chris Garcia</u>, <u>Reggie Steele</u>, <u>Irene Tu</u>, <u>Ronn Vigh</u>, <u>Dan Rothenberg</u>, and a live podcast with <u>Bitch Talk</u> following the show. This is a different kind of comedy event. We're not going to beat around the bush and avoid the heavy or just make light of it. We're going to dive into our losses, grief, and pain, because we know that's where the deepest laughs and healing are born.



### **Bridge - Stories From Elders**

Hosted By Reimagine + Presence

What if TED flipped the script, and instead of listening to some hotshot, young whippersnappers, we spent some time paying attention to the wisdom of our elders? "Bridge" is a speaking / storytelling evening aimed at crossing generations, and featuring people in their 80s and 90s who have lived interesting lives. They have something to tell us.





### **Best Practice:**

Make it interactive and useful



Hosted By Help Each Other Out

Most of us make reaching out to people experiencing loss, illness, divorce, and any range of difficulties harder than it has to be. We teach empathy skills and conversational dos and don'ts so you feel prepared to comfort friends, colleagues, and family who are suffering. Our approach is grounded in social science but delivered with humor and heart.



### Playback: Theater Honoring Stories of Family Members of Loved Ones with Dementia

Hosted By Laguna Honda Hospital / SFHN

This program will encourage family members whose loved one has dementia to share their stories. After hearing the stories, the <a href="Stagebridge">Stagebridge</a> playback actors will play back the expressed themes and experiences. In doing so, the actors both honor and validate the shared and individual family experiences as a way of healing.



# **Best Practice:**Write compelling marketing copy



### The Identity of Self

Hosted By IDEO

How might our loved ones experience our digital ephemera after we die? The Identity of Self will bring together a community of likeminded artists, designers, and technologists to explore how the internet, machine learning, and immersive media might change how we plan for and experience death.



### ASK DEATH: An Intimate Evening with Death Herself

Hosted By Douglass Truth

A middle-aged waitress meets Death in a bar. They hit it off, and 49 days later, she replaces him. Now she's <u>Death, Herself</u>. We think you'll really enjoy meeting her!



### Facebook Group

# Facebook <u>worldwide collaborator</u> group:

- Community-building by sharing relevant information / resources / articles / events
- Soliciting advice from fellow collaborators
- Bartering talent and space
- Getting the latest news and updates from the Reimagine team

NOTE: Anything outside this purview is not appropriate to post in the group.





Demo





re imagine Together, let's spark the collective flame....



### Marketing Support

## What Reimagine will provide to collaborators ...

- Unique Event Page + Profile Page
- Highlight your resources: products + services
- Listings + mentions across Reimagine's site
- Email templates
- Social media graphics
- Promotion of festival to our audience
  - Paid advertising campaign promoting festival to large global audience



# Expectations: Everyone Amplifies Eachother

- In writing: "As part of Reimagine: Life, Love, & Loss," COLLABORATOR presents YOUR EVENT/CONTRIBUTION TITLE"
- For all social media posts and online communications, provide a link to Reimagine's Facebook page and website.
- Create Facebook Event Page and include Reimagine as a co-host.
- Participate in "event threads" provided by Reimagine to help tie your event in with the greater festival (e.g., a reading at start of your event).



- Best practices to support your event marketing and communications strategy
- Official collaborative language and design guidelines for announcements, Facebook event pages, etc.

Email newsletters templates

Customizable and ready-to-go social media graphics



### Read the Marketing Guide<sup>\*</sup>





### Send Emails

### **4 Emails with Graphics**

Send to friends, family, colleagues and community...

- 1. Event Invitation
- 2. Event Reminder Invitation
- 3. Confirmation to Participants
- 4. Thank you for participating!



## Post on Social

### **6 Social Media Shares**

- 1. Festival Announcement
- 2. 2 Weeks Away!
- 3. 1 Week Away!
- 4. 5 Day Countdown (5 days)
- 5. Day of Event Reminder!
- 6. Thank you!



### Spotlight



re imagine

EXAMPLE POST FROM

Reimagine: Life, Love, & Loss

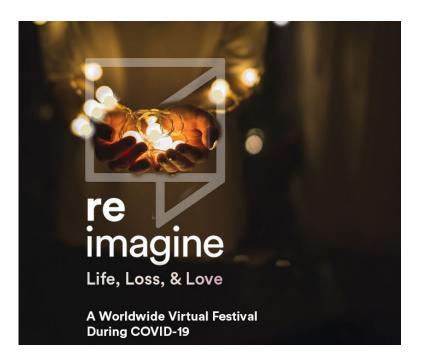
A Worldwide Virtual Festival Lessons for the Living from the Bedsides of the Dying

Hosted by Jane Doe

letsreimagine.org Fri, October 25th, 7pm



### Festival Announcement





## 2 Weeks Away



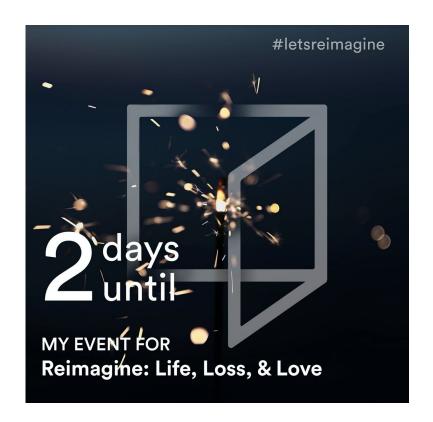


## 1 Week Away





### Festival Countdown





# Thank you!





## Marketing Next Steps

### Next steps:

- Review the <u>Marketing Kit</u>
- Create your Facebook Event Page by (make Reimagine a co-host)
- Submit your spotlight to Margaret (that's me!)
- Stay tuned for the next upcoming webinar!



## Marketing Support

### **Questions?**

### **Need Marketing Support?**

Please email

margaret@letsreimagine.org

### NOTE:

Make the subject headline of the email "Collaborator Marketing Question"







### Process for Participating in the Festival

- Submit Event Concept Proposal
- Create a public profile
- Add your event details
- Promote your event!



### Next Steps Timeline

- Beginning April 16: Submit your event concept proposal for approval and add your event details to the portal
- Today, April 23: Schedule launches / begin event promotion
- April 28: Attend Webinar New Tools & Tricks For A Successful Virtual Experience + Office Hours
- May 1: Festival begins



### How is Reimagine Possible?

## We rely on sponsorships and donations to support this work...

- We need your help for this to exist!
- Sponsors are our friends; we need to work together to amplify their support
- Spread the word! The more people know about us, the more support we receive.
   Every dollar counts!
- Our goal is to take Reimagine to every community in the US. The work you do sets the example

### Interested in championing this community?

Contact our resource development team at development@letsreimagine.org





We have answers!

(And if for some reason we don't right now, we'll figure it out and get back to you...)



Q + A



### **Meet + Greet**

## Learn about your fellow Reimagine collaborators!

- Breakout rooms for smaller, more intimate groups
- Reimagine team members facilitating

### **Breakout Questions**

- 1. Name and Location
- 2. What is one thing you're grateful for today?
- 3. BONUS: What might your event look like reimagined in a virtual environment?



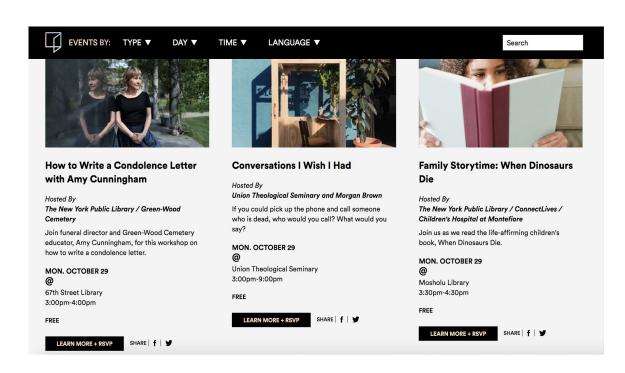


Thank you!





## Festival Schedule Page



See NYC 2018 festival archive here.



## Resources for Collaborators

Our <u>Help Center</u> contains all the information you need to plan and submit your events.

- Reimagine: Life, Loss, & Love Starter Guide
- Creating your account and public profile
- Facebook Group
- Creating & submitting your events
- Marketing your events and resources
- <u>Event day and beyond</u> (coming soon!)
- Webinar recordings and decks



# Marketing Webinar + Kit Coming Soon!

## This companion to the Collaborator Starter Kit will include:

- Best practices to support your event marketing and communications strategy
- Official collaborative language for announcements, Facebook event pages, etc.
- Newsletter and press release templates
- Customizable graphic assets for digital social share and print
- Timeline of collective marketing campaigns and important tasks



## Event Details Page



Overview > Schedule > Event

### End of Life Planning: Customs and Practices of Three Faith Traditions

Hosted by Central Synagogue



Monday, October 29 7:00pm-8:30pm

Central Synagogue

RSVP

SHARE f | y

What do different religious traditions say about how we live life and how we prepare for death? How do we help people consider the quality of life at the end of life, and help to ensure their wishes are communicated to their loved ones?

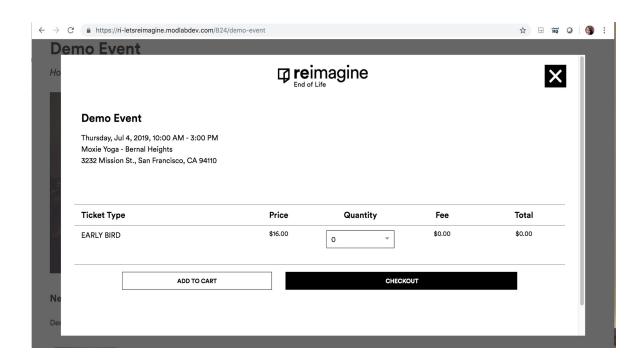
Central Synagogue is hosting an interfaith dialogue with three spiritual leaders: Rabbi Angela Buchdahl, Senior Rabbi at Central Synagogue, Senior Reverend Scott Black Johnston, of Fith Avenue Presbyterian Church, and Chaplain Tahara Akmal, Director of Clinical Pastoral Education and Certified Educator at the Reading Hospital School of Health Sciences in Reading, PA. Join us for a lively dialogue with spiritual leaders of three faiths as they explore the customs, norms, and precepts of their faith traditions regarding the end of life and planning for death. Participants have the opportunity to examine the place of faith, beliefs, and practices at end of life with the support of their own community and religious leaders. For some participants, the conversation raises concerns about being in alignment with what their faith's procepts prescribe and permit. The dialogue will address some of the most existing questions of our time.



TYPE: LECTURE/PANEL



# Ticketing Window





## **Collaborator Portal**

All event and ticketing details will be entered at portal.letsreimagine.org:

- Create an account (one per organization; also your account for our ticketing partner SquadUP).
- Create your public Reimagine profile for the festival directory
- Enter all required details for website listing, ticketing, and additional resources you'd like to share.



## **Collaborator Portal**

All event and ticketing details will be entered at portal.letsreimagine.org:

- Plan for Early Bird ticketing (20% off GA).
- Complete Collaborator Agreement and SquadUP Ticketing Authorization.
- Submit your finalized event details on or before April 12.



## Ticketing Authorization

# Connect your event to our ticketing platform through SquadUP:

- Necessary for both free and paid events.
- Paid events will do a credit card authorization for security (fully refunded \$1 test charge), and will pick payout method (PayPal, Venmo, check).



### Collaborator Agreement

## Important document to solidify your participation:

- Outlines many of the expectations and commitments already in Collaborator
   Starter Kit and discussed in this webinar.
- Must be completed through Collaborator
   Portal on or before April 12.
- Event cannot be included on website without signing agreement.



## Organization Profile Page

#### Simply Celebrate

San Francisco, CA (415) 312-6051 Visit website Email us



#### We are here to reimagine...

how we can turn moments into gifts. In the midst of everyday life, it is easy to forget how extraordinary — and fleeting — our lives are.



Simply Celebrate's mission is to help people find creative, intentional, and impactful ways to celebrate life and to express love for family and friends through creative gifts, inspirational books/workshops, and joyful file coaching. Simply Celebrate's mission is to help people find creative, intentional, and impactful ways to celebrate life and to express love for family and friends through creative gifts, ingrational books/workshops, and joyful exploration of what it means to... Extensi

#### Our community resources



#### How Beauty Killed My Mother

140 LBS is the true story of how Susan's mother died from plastic surgery malpractice and her search to find the surgeon responsible for her death.



### Memorialization in the 21st Century

How do we memorialize in the digital era? Join thought leaders from IDEO, Keeper, Better Place Forests, and Facebook in a lively panel discussion.



#### Morning Ritual to Help with Grief

In this podcast, Cheryl Jones helps you awaken to your mortality so you can live your best life and avoid tweeting, "Can we start all over, please?" on your deathbed.

#### **Upcoming Reimagine events**

#### NEW YORK FESTIVAL ⊙ JUNE 8-14, 2020



#### Open Death Conversation: Evening Gathering

Our free Open Death Conversation: An Evening Gathering is an excellent way to explore conversations dealing with end of life.

WED. JUNE 10, 2020 WEBSTER HALL

5:30 - 7:30 PM FREE



#### **Understanding EOL**

California's End of Life Option Act was signed into law and became effective on June 9, 2016. When signing, Governor Brown stated, "I do not know what I would do if I were dying in prolonged and excruciating

#### WED. JUNE 10, 2020

WEBSTER HALL 5:30 - 7:30 PM

\$40

#### Previous Reimagine events





# Resource Detail Page



### Making Beauty Out of Grief: Earth Altars for Remembering

This workshop will give you a much-needed digital detox that will calm your mind and connect you back to the wisdom of the earth.

A RESOURCE BY MORNING ALTARS



Morning Altars is a 7-step practice of creating impermanent earth altars made from nature, akin to mandalas, that is a time-tested mindfulness practice to express grief, memory, love and prayers through nature, art and ritual.

In this workshop, we will dive-deep into the story of who we are grieving — be it the passing of a friend, the loss of a relationship or a major life change — and create impermanent earth art devoted to who we are letting go of. We will learn new ways to grieve through skills such as wonder, creativity, prayer, community and impermanence. This is a simple yet highly-effective practice for any stage of life, because learning to grieve-well is also learning to live-well.

Join Day Schildkret, internationally renowned earth artist and author of "Morning Altars" for a hands-on practice that BuzzFeed calls, "a celebration of life and nature." This workshop will give you a much-needed digital detox that will calm your mind, connect you back to the wildown of the earth and give you the tools and teachings to turn your grief into beauty.

#### My inspiration

Grief is another way of loving what has been lost and love is another way of grieving what hasn't yet left us. Yet, in our modern culture, we are grief-illiferate and death-phobic. We don't know how to mark loss so that we can grieve-well and, therefore, love-well. Instead, our culture tells us to only value growth so many of us suppress, bypass or get stuck in our grief.



### Portal Demo

The Collaborator Portal can be accessed <u>here</u>.

- Event submission
- Profile page
- Community resource submission



## **Collaborator Help Center**

## Reminder to review and reference our <u>Help Center</u>:

- Help with conceptualizing your event within the Reimagine context
- Walk-through of logistics important for any event
- Timeline of important dates